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**I Semester B.Com. (Honours) Degree Examination, August - 2021****COMMERCE****Practicals On Skill Development****(CBCS New Scheme 2019-20 Onwards)****Paper : 1.7****Time : 2 Hours****Maximum Marks : 50****Instructions to Candidates :** Answer should be completely written in English.**SECTION - A**Answer any **FOUR** of the following. Each question carries **5** marks. **(4×5=20)**

1. Prepare short report on organizational culture existing in any of the MNCs.
2. Prepare a statement showing the calculation of purchase consideration with imaginary figures according to net payment method.
3. Explain the price elasticity of demand of an imaginary product.
4. The quarterly sales of Wheat, Paddy, and Jowar for the year 2019 and 2020 are given below.

$$A = \begin{matrix} & \text{Year 2019} \\ \begin{bmatrix} 22 & 25 & 20 \\ 20 & 35 & 32 \\ 35 & 20 & 20 \end{bmatrix} & B = \begin{matrix} & \text{Year 2020} \\ \begin{bmatrix} 20 & 25 & 30 \\ 45 & 55 & 30 \\ 25 & 20 & 20 \end{bmatrix} \end{matrix}$$



Find the total quarterly sales of Wheat, Paddy, and Jowar for the two years? What is the difference between the sales in two years?

5. Prepare an imaginary total debtors account with its bills receivable account.

**SECTION - B**Answer any **THREE** of the following. Each question carries **10** marks. **(3×10=30)**

6. Draw an imaginary chart on sources of recruitment.
7. Draft a comprehensive installment agreement with imaginary figures.
8. Prepare a diagrammatic representation of the different stages of deflation.

**[P.T.O.]**





9. A firm produces 3 products A, B and C. requiring the minimum of 3 materials P, Q and R. The requirement of each product for each material is as follows.

	P	Q	R
A	2	3	1
B	4	2	5
C	2	4	2

Using Matrix Notations find;

- The total requirement of each material if the firm produces 100 units of each product.
- The per unit cost of production of each product if the per unit cost of material P, Q & R is Rs. 5, Rs. 10 and Rs. 5 respectively.
- The total cost of material production if the firm produces 200 units of each product.